









# Where Will You Go?

Earn yourself a Trip and spending cash with this fantastic *Mame Jour Ticket* Agent Contest. Check out the travel award levels below. All NCL Agents have the chance for a Vacation of a Life Time!!!

### Some of your **"Above & Beyond"**<sup>TM</sup> Destination Choices:

Aruba
Banff Springs
Bermuda
Cabo San Lucas
Cancun
Carnival Cruise
Hawaii
Honolulu
Jamaica

Las Vegas Maui Montreal New Hampshire New York City Punta Cana Vancouver Walt Disney World Washington DC

## 8 Travel Award Levels

Qualifying Credits	Prize
100,000.00	Above & Beyond + \$1000 cash
92,000.00	Above & Beyond + \$500 cash
86,000.00	Above & Beyond + \$250 cash
80,000.00	Above & Beyond
55,000.00	Diamond
50,000.00	Emerald
45,000.00	Ruby
35,000.00	Saphire NYT 0714



Subject to Contest Rules shown on page 2

All Travel Award Levels are for Two People! **Qualifying Period: July 1, 2014 - June 30, 2015** Another GREAT Agent Incentive brought to you by North Coast Life Insurance Company - <u>www.nclife.com</u>

#### Above & Beyond + \$1,000 | Above & Beyond + \$500 | Above & Beyond + \$250 | Above & Beyond

**HOTEL & AIR:** 4/5 Nights Luxury Hotel + 2 Air Tickets (round trip) on United Airlines® or American Airlines® for travel in the USA, Mexico and the Caribbean. 24 of the most desirable luxury vacation resorts to choose from. -OR- CRUISE & AIR: 8 Day / 7 Night Cruise on your choice of six Carnival or Royal Caribbean luxury cruise liners + 2 Air Tickets. Choose from 1 of 3 Caribbean Cruises with an ocean view stateroom & private balcony

#### Diamond

**HOTEL & AIR:** 4 Nights in Luxury Hotel or resort + 2 Air Tickets (round trip-coach) on United Airlines<sup>®</sup> or American Airlines<sup>®</sup> for travel in the lower 48 states and Canada + \$250 Hotel Credit. 580 Luxury Hotel Choices. -OR- CRUISE & AIR: 5 Day / 4 Night Cruise on Carnival or Royal Caribbean luxury cruise liner + 2 Air Tickets (round trip-coach).

#### Emerald

**HOTEL & AIR:** 3 Nights Hotel + 2 Air Certificates + \$250 Hotel Credit. - OR- CRUISE & AIR: 4 Day / 3 Night Cruise on Carnival or Royal Caribbean luxury cruise liner + 2 Air Tickets.

#### Ruby

HOTEL & AIR: 2 Nights Hotel + 2 Air Certificates

#### Sapphire

**HOTEL:** 4 Nights Hotel + \$150 Hotel Credit

## **Contest Rules**

1. Qualification period: Qualification Period applies to business placed (settled/paid) between 07/01/2014 – 06/30/2015

- 2. Qualifying Credits:
  - Qualifying Credit is equal to Net Production Amount (NPA). NPA is weighted credit of net settled (placed) premium, during the contest period.
  - Whole Life and Term Insurance Policies receive 100% of first year annualized premium.
  - Flexible Premium Deferred Annuities (FPDAs) 10% of first year annualized premium.
  - FPDAs Rollovers 6% of first year annualized premium.
  - Single Premium Annuities (SPDA) 5% of single premium (including rollovers).
  - Single Premium Immediate Annuities (SPIA) 5% of single premium (including rollovers).
  - NOTE: No more than 50% of your Qualifying Credits can be annuities for the "Name Your Ticket" contest.

#### 3. Limitations:

- North Coast Life Insurance Company does not permit the borrowing or lending of business.
- Controlled business does not count. (Policies issued on your life, on your spouse or children, on the life of any family member of your extended family: parents, brothers or sisters, nephews or nieces, cousins or their spouses).
- Minimum of 75% 13-month Persistency required, as measured by North Coast Life Insurance Company.
- NCL reserves the right to review the production of any agent prior to release of the "Name Your Ticket" prizes.
- All prizes are subject to 1099 reporting.
- All Home Office decisions concerning qualifiers and contest rules are final.
- Agents must be contracted at the time of contest redemption and in good standing.
- Substitute prizes are not permitted.
- Travel must be booked through Journeymasters, in accordance with all Journeymaster stipulations. Otherwise, all prizes will be forfeited and no other compensation will be offered.
- Travel specifics subject to change.

Questions Call: 800-541-5858 ext. 5215

NYT 0714

